



## Vitacom and Endpoint Protector

### PROFILE

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#### Industry

Electronics Distribution

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#### The Challenge

Managing/Minimizing the risks posed by portable storage devices, from data loss and theft to virus infections without preventing their use by Vitacom employees.

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#### The Solution

Endpoint Protector 2009

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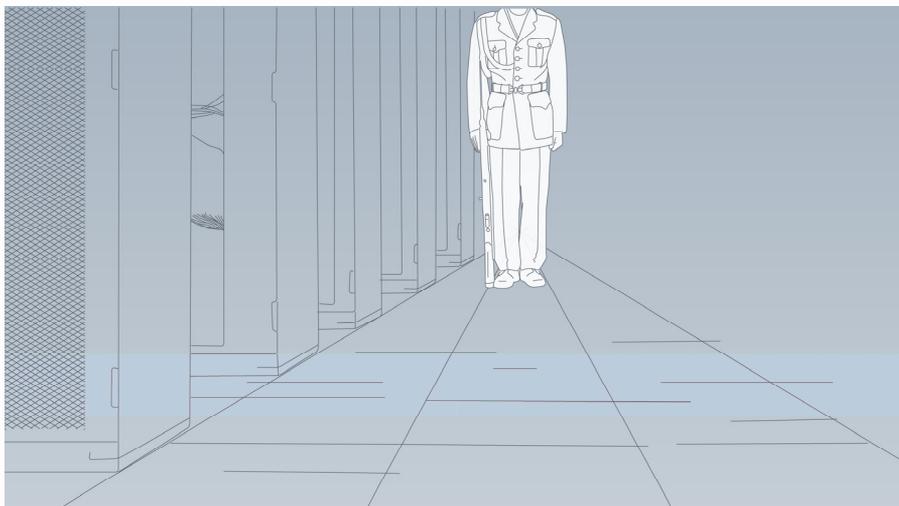
#### Why Endpoint Protector?

- Extensive control over all common device types
- Enforced encryption of critical company data
- Effective customer support



Data Security Care

Leading Romanian distributor of electronics effectively prevents breaches and outbreaks caused by portable storage devices



#### About Vitacom

Vitacom Electronics is one of the largest distributors of electronic products and materials, IT&C and Anti Virus products in Romania. Official distributor for some of the world's most prestigious manufacturers, Vitacom imports and supplies the Romanian and neighboring markets with a range of over 50.000 products.

Vitacom' sense of business and the dedicated team of over 200 employees helped them achieve impressive financial results and growth. The company reported 14 million Euro turnover for 2007.

#### The Challenge

The electronics distribution field translates into customer and supplier data, billing address and other confidential data on an ever growing base being stored. To ensure the highest level of quality and protection, Vitacom needed to secure both customer and company data against breaches caused by data loss, data theft or virus infections caused by the misguided or intentionally malicious use of portable storage devices.

Vitacom also needed to allow its employees to keep in touch with the latest developments in data portability and mobility, to help them increase productivity.

“Endpoint Protector’s ease of deployment and customization has exceeded our expectations. The overall communication and collaboration with the CoSoSys team were amazingly fast and effective.”

**Renyi Zsolt**  
**IT Manager**

Therefore, proactively managing possible threats was a far better solution than simply stopping all use of portable devices, from smart phones to USB sticks and CD drives.

As they had already experienced malware infections caused by the use of such devices, increasing their level of security to prevent future losses was a must.

## The Solution

After Vitacom completed their research and testing process, which included data loss prevention and device control solutions developed by CoSoSys and GFI, Vitacom chose Endpoint Protector 2009 for its easy of use, configuration and cost effectiveness.

Being able to selectively block peripheral devices, while centrally granting or denying rights for the use of specific device types in real time and the seamless integration with Active Directory, helped Vitacom enforce a viable and comprehensive security policy and effectively manage all potential security breaches.

While benefiting from an overall increased systems and network security, Vitacom also enjoyed a responsive and professional support team to help them adapt to the Endpoint Protector 2009 extensive features to their specific needs.

## About CoSoSys Endpoint Security Solutions

CoSoSys helps businesses and public institutions to protect their sensitive information and confidential data. As a Device Control and Data Loss Prevention (DLP) solution, Endpoint Protector eliminates the risk of data theft and data loss. Its rich set of features goes beyond controlling and managing the usage of portable device. It allows for a detailed analysis of all data transfers with File Tracing and File Shadowing or the proactive limitation of what files are allowed to be transferred with File Whitelisting. The additional options of enforcing encryption of data on portable devices in combination with the portable EasyLock software adds an extra layer of security for data in transit.

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