Canada Guaranty Case Study

Description

Canada Guaranty needed to monitor and protect against the unauthorized exfiltration of data - Social Security numbers, financial information, and other client data - from employee endpoints.

Challenge

Monitor and protect against the unauthorized exfiltration of data: Social Security numbers, financial information, and other client data - from employee endpoints.

Solution

Implementing Endpoint Protector on-premise, including all our four modules: Device Control, Content Aware Protection, Enforced Encryption, and eDiscovery

Results

Improved insight into user actions, greater visibility into data movements; regulatory compliance with acts such as PIPEDA

Challenge

As Canada's leading private mortgage insurer, Canada Guaranty stores large volumes of personal identifiable information (PII). With this comes the need for a robust Data Loss Prevention (DLP) solution. They required a DLP solution to monitor and protect against the unauthorized exfiltration of data - Social Security numbers, financial information, and other client data - from employee endpoints.

Canada Guaranty had been using Symantec for some years and faced many difficulties, including the inability to monitor local printers used by remote employees, leading them to evaluate alternative DLP solutions. Their primary requirement was that the solution needed to be deployed on-premise. The team at Canada Guaranty met with several DLP vendors, but encountered complicated deployment and implementation requirements. Ensuring regulatory compliance with acts such as the Personal Information Protection and Electronic Documents Act (PIPEDA) was also of critical importance in their decision.

The Solution

Through their extensive research, Canada Guaranty discovered Endpoint Protector by CoSoSys. After their initial meeting with the Endpoint Protector team, they moved to a trial; finding the solution easy to implement and deploy. Once they completed the trial, Canada Guaranty chose all four of Endpoint Protector's features: Device Control, Content Aware Protection, Enforced Encryption, and eDiscovery. The combination of these features provided a comprehensive solution that meets all of their criteria in protecting over 250 Windows machines.

Endpoint Protector has been a significant improvement over their previous DLP provider. It met all of Canada Guaranty's criteria by offering an on-premise option, easy implementation, easy policy configuration, and a committed support team. Endpoint Protector now ensures that sensitive data isn't being lost through employee endpoints; including email, enterprise messaging apps, and browser uploads, as well as printers or removable storage media.

Why Endpoint Protector?

- On-premise deployment option
- Easy-to-deploy and implement
- Committed support team
- Detailed monitoring and reporting
- Monitoring local printers
- Easy-to-configure custom policies

Quote

"Overall the product works well, it does what it's supposed to do. I haven't regretted making this choice. At no point did I go, 'We should have gone with somebody else.' That was never an option."
Sunil Ramnarine
Director, Information Security